

1. ASSIGN WCI PERSONNEL

First, we set up a kick-off Meeting between you and your project manager. It's a chance for you to meet your project manager, and discuss what the next 60-90 days will look like as they do a detailed review of your waste disposal expenses.

2. REVIEW WASTE EXPENSES AT ALL FACILITIES

Next we gather some documents. We review your invoice history and your contracts. This information lets us see service levels, overage trends, and the equipment you have on-site.

3. IDENTIFY COST REDUCTION OPPORTUNITIES

We find most of our savings in three ways: by renegotiating hauler contracts, adjusting the frequency of pick-up, and getting more efficient equipment in place.

4. DEVELOP RECOMMENDATIONS

After our comprehensive analysis of each location, we compile all savings opportunities into a report. We show you the gaps we've found in your current process, and our plan to fix them.

5. IMPLEMENT RECOMMENDATIONS

We implement all changes on your behalf while keeping you fully informed of progress. We work proactively with your staff to ensure any changes in service happen smoothly.

6. PROVIDE A MONTHLY SAVINGS REPORT

Your monthly savings report shows what you were spending before and what you are now saving. It's your proof that our services are doing what they should— protecting your bottom line. We also audit all hauler invoices to make sure that you are not overcharged. We find that bills contain errors about 10% of the time, so we really review them carefully.

